

HOME SWEET (SECOND) HOME: Vacation, Investment, Luxury Properties Course

Over 1/3 of all home sales are either vacation or investment properties. Demonstrate that you have the skills and knowledge needed to be the resource for these transactions by earning NAR's RSPS (Resort and Second-Home Property Specialist) Certification.

This one-day course from NAR is designed to teach the essentials of buying, selling, and managing resort properties and second homes for recreation, investment and development.

- Help clients evaluate and select the type of property, form of ownership, and financing options.
- Identify strategies for building a rental business or assessing the investment value of a property.
- Understand the IRS guidelines for tax treatment of second-home vacation and investment properties.
- Use market statistics and trends to develop a business plan.

See other side for registration information.



TAKE THE COURSE!

**Monday, August 7, 2017
8:30AM to 5PM**

Location:

West San Gabriel Valley
Association of REALTORS®
1039 E. Valley Blvd., #205B
San Gabriel, CA 91776

Contact Info:

626-288-6212
education@wsgvar.com

Instructor: David Wyant, CIPS
Instructor of the Year 2012 &
2009, CIPS, RSPS, TRC, CRS,
CRB, ABR, GRI, PSA, SRS, SRES,
MRP, ePRO, GREEN, AHWD, SFR



NATIONAL
ASSOCIATION of
REALTORS®
Official Certification



NAR's Resort and Second-Home Property Specialist (RSPS) Certification, is now called Home Sweet (Second) Home (HSSH). Earn the Certification today!

For more information about NAR's RSPS Certification, email Resort@REALTORS.org or visit REALTOR.org/Resort.



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David has represented multiple international corporations on every continent. He has lived, bought, sold property and operated his own company internationally. He is able to communicate his experiences effectively and welcomes the opportunity to share his knowledge with other professionals.

REAL ESTATE EXPERIENCE:

- District Vice President - Florida Association of REALTORS® 2009
- Director – Florida Association of REALTORS®: 2002, 2003, 2006, 2008
- Director – Daytona Beach Area Association of REALTORS®: 2001, 2003, 2005, 2006
- Treasurer – Daytona Beach Area Association of REALTORS®: 2006, 2008
- Secretary – Daytona Beach Area Association of REALTORS®: 2001
- President – Daytona Beach Association of REALTORS®: 2002
- Broker/Owner – Wyant Realty (2001-2013) Ormond Beach, FL
- Realtor/Broker Associate – Wendy Powers Realty (1999-2001)

Course Fees:

Pre-Register: \$99

At the Door: \$119

A continental breakfast and lunch will be provided.

HSSH Certification Requirements:

1. Successfully complete the Home Sweet (Second) Home: Vacation, Investment, Luxury Properties Course
2. View 3 free one-hour [webinars](#).
3. Have an active membership with the National Association of REALTORS®.
4. Submit one-time [application](#) fee of \$194.50.

For more information on earning the HSSH Certification, visit: <https://www.nar.realtor/designations-and-certifications/rsp-s-certification>.

WAYS TO REGISTER: Register online at www.WSGVAR.com and click on the "Education Schedule" under the "Education & Events" tab or fill out the information below and mail to WSGVAR, 1039 E. Valley Blvd., #205B, San Gabriel, CA 91776 or fax to 626-288-7658

Name _____ Company _____

Date _____ WSGVAR Member # _____ NRDS # _____

Address _____ City, State, Zip _____

Phone _____ E-mail _____

Credit Card Type: Visa MasterCard AMEX Discover or Check Enclosed payable to: WSGVAR

Cardholder Name _____ Credit Card Number _____

Exp. Date _____ Signature _____

Please note cancellations within 7 days before the course will result in a \$10 cancellation fee or you may apply it as a credit towards another WSGVAR class within the same calendar year. For a hotel directory please contact WSGVAR staff.

